



U.S. Department of War Mentor-Protégé Program

We assist small businesses in successfully competing for prime contract and subcontract awards by partnering with large companies.

The DoW Mentor-Protégé Program* strengthens and modernizes the defense industrial base by connecting businesses new to government contracting with more experienced government contractors to provide broader and deeper capabilities to the military supply chain.

OBJECTIVES



Help eligible businesses expand their footprint in the defense industrial base to meet national security priorities while enhancing competition and cost savings for the government.



Increase the capabilities of small businesses to perform on DoW contracts.



Facilitate and enhance long-term business relationships.



Increase and strengthen the defense industrial base.

TYPES OF AGREEMENTS

Mentor-Protégé Agreements focus on areas of developmental assistance, which can include technology transfer and technical enhancement, cybersecurity readiness, and business infrastructure.

- Reimbursable: Up to \$1M per year for 3 years
- Credit: Small business subcontracting credit to the mentor
- Hybrid: Subcontracting credit for 1 year and reimbursement for an additional 2 years

WHO CAN PARTICIPATE



MENTORS

- Currently performing under an active approved subcontracting plan
- Eligible for Federal contracts



PROTÉGÉS

- Cannot be owned or managed by individuals or entities that directly or indirectly have stock options or convertible securities in the mentor firm
- Must meet additional statutory requirements outlined in 10 USC 4902

*Established November 5, 1990 (Public Law 101-510) and made permanent in the 2023 National Defense Authorization Act (10 USC 4902).

PROGRAM BENEFITS

MENTORS

- Develop Relationships with Small Businesses
- High-Quality Subcontracting Pool
- Enhance Technical Capabilities
- Pursue New Market Opportunities
- Non-Competitive Subcontracts to Protégés
- Gain Source Selection Past Performance Factor
- Cost Reimbursement or Small Business Contracting Credit



PROTÉGÉS

- Technology Transfer
- Engineering and Technical Training
- Business Infrastructure Enhancement
- Prime Contractor Partnerships
- Subcontracting Opportunities
- Business Development Training
- Competitive Advantage Improvement
- Acquire New Certifications
- Up to 25% Reimbursement for Engineering, Software Development, or Manufacturing Customization (pilot program)



HOW TO PARTICIPATE

- 1 Establish a Counterpart:** Mentors and Protégés are responsible for finding each other.
- 2 Determine Agreement Type:** Reimbursable, Credit, or Hybrid.
- 3 Develop the Agreement:** Align developmental assistance with the protégé's strategic vision.
- 4 Submit Agreement Proposal:** Contact the agency's small business office for submission details.
- 5 Start the Agreement:** Credit agreements start on approval; reimbursed agreements start when funds are obligated.
- 6 Follow Reporting and Defense Contract Management Agency (DCMA) Review and Reporting Requirements:** These impact the mentor's reimbursement eligibility in the remaining years of direct reimbursement agreements.
- 7 Ask Questions:** Contact your agency's small business office or email osd.pentagon.osud-a-s.mbx.osbp-mpp@mail.mil for assistance.

FAQs

How do I find a Mentor?

Look at companies your firm does business with or review the DoW Subcontracting Directory. A current directory is on our website.

How do I become a Mentor?

Submit a Mentor Application at business.defense.gov/Programs/Mentor-Protégé-Program

What are the areas of focus for Mentor-Protégé Agreements?

Each DoW agency and military service defines its area of development assistance focus. Contact their small business office for specific information.

When and how do I submit agreements?

Each DoW agency and military service may accept applications at different times, and solicitation processes may also differ. Check with the agency for more information. A list is on our website.

We're Here to Help:



[BUSINESS.DEFENSE.GOV/
PROGRAMS/MENTOR-
PROTÉGÉ-PROGRAM](https://business.defense.gov/Programs/Mentor-Protégé-Program)



osd.pentagon.osud-a-s.mbx.osbp-mpp@mail.mil



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